#### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549
----FORM 8-K

-----

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): October 18, 2005

## USANA HEALTH SCIENCES, INC.

(Exact name of registrant as specified in its charter)

Commission File No. 0-21116

Utah 87-0500306

(State or other jurisdiction of (IRS Employer Identification

incorporation) Number)

3838 West Parkway Boulevard Salt Lake City, Utah 84120 (Address of principal executive offices, Zip Code)

Registrant's telephone number, including area code: (801) 954-7100

Former name or former address, if changed since last report: Not Applicable

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition

On October 18, 2005, USANA Health Sciences, Inc. issued a press release announcing its financial results for the third quarter ended October 1, 2005. The release also announced that executives of the company would discuss these results with investors on a conference call broadcast over the World Wide Web and by telephone and provided access information, dates and times for the conference call. A copy of the press release is furnished herewith as Exhibit 99 to this Current Report on Form 8-K and is incorporated herein by reference. The

company will also post this document on its corporate website, www.usanahealthsciences.com, under the "investors" link.

The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended. The furnishing of the information in this Current Report is not intended to, and does not, constitute a representation that such furnishing is required by Regulation FD or that the information this Current Report contains is material investor information that is not otherwise publicly available.

Item 9.01 Financial Statements and Exhibits (furnished herewith)

(d) Exhibits

Exhibit 99 Press release issued by USANA Health Sciences, Inc. dated October 18, 2005

2

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

USANA HEALTH SCIENCES, INC.

By: /s/ Gilbert A. Fuller
Gilbert A. Fuller, Chief Financial
Officer

Date: October 18, 2005

3

USANA Announces Strong Third Quarter Financial Results; Net Sales Grow 20 Percent; Earnings Per Share up 31 Percent

SALT LAKE CITY--(BUSINESS WIRE)--Oct. 18, 2005--USANA Health Sciences Inc. (NASDAQ: USNA) today announced strong financial results for the third fiscal quarter of 2005 (ended Oct. 1, 2005). The company achieved record net sales of \$82.2 million, representing growth of 20% in the third quarter, compared with \$68.7 million in the third quarter of 2004. These third quarter results were driven both by strong net sales growth in the United States and year-over-year net sales growth in all but one of the company's 12 markets.

Earnings from operations in the third quarter of 2005 grew 20.4% to \$14.6 million, or 17.8% of net sales, compared with \$12.1 million, or 17.7% of net sales, in the third quarter of 2004. The company achieved record net earnings in the third quarter of 2005 of \$10.0 million, an increase of 25.6%, compared with net earnings of \$8.0 million in the third quarter of 2004. Earnings per share in the third quarter of 2005 increased to \$0.51 per share, an increase of 31%, compared with \$0.39 per share in the third quarter of 2004. During the third quarter of 2005, the company's estimated tax rate was adjusted on a year-to-date basis to 34%, which is lower than the 35% tax rate that the company had previously forecasted for the full year. This lower tax rate increased earnings per share in the quarter by approximately \$0.02 per share.

For the nine-month period ended Oct. 1, 2005, net sales were \$240.8 million, an increase of 21.8%, compared with \$197.7 million in the comparable period of 2004. Earnings from operations for the first nine months of 2005 were \$42.9 million, an increase of 31.5%, compared with \$32.6 million in the comparable period of 2004. The company achieved net earnings in the first nine months of 2005 of \$28.5 million, an increase of 31.9%, compared with net earnings of \$21.6 million in the comparable period of 2004. Earnings per share increased 37.1% in the first nine months of 2005 to \$1.44, compared with \$1.05 in the comparable period of 2004.

"During the third quarter, we continued to grow sales and earnings, driven partially by the strength of our sold-out Annual International Convention in September," said Dave Wentz, president of USANA. "During the convention, we introduced several new products and sales tools, including our RESET(TM) Weight Management Program, which were well received by our Associates. In addition to RESET, we introduced a variety of other products and sales tools, including Nutrimeal(TM) sampling packs, a True Health DVD, and a reformulation of our Usanimals(TM) children's vitamins.

"Buoyed by the success of the convention, U.S. sales, which represented nearly 43% of total sales, grew 22% compared with last year," continued Wentz. "In addition, our year-over-year sales grew in all but one of our markets, and we achieved double-digit growth in many of our markets. Mexico remained a strong performer during the quarter, with sales growth of 52%, compared with last year. Although the third quarter is typically our slowest quarter of the year, the number of active Associates increased by 14.4% year over year to 127,000."

Gilbert A. Fuller, USANA's chief financial officer, said, "We achieved another quarter of strong sales and earnings growth that was driven by continued growth in our existing markets. Although our third quarter is customarily our weakest quarter, our sales increased slightly on a sequential basis and net earnings grew by 5%.

"To update our guidance," Fuller continued, "we expect our net sales in the fourth quarter of 2005 to be \$86 million to \$88 million, an increase of as much as 17.2%, compared with \$75.1 million in the fourth quarter of last year. We also expect our earnings per share in the fourth quarter of 2005 to be \$0.50 to \$0.52. These estimates are based on our assumption that we will obtain approval to open our planned new market in the fourth quarter of 2005. As a result, we believe our net sales for the full year will be between \$327 million and \$329 million. This represents full-year sales growth between 20% and 21%, compared with 2004. Finally, we now believe our earnings per share for 2005 will be between \$1.94 and \$1.96, representing growth of 28% to 30%, compared with 2004.

"Looking ahead to 2006, we expect to grow net sales between 15% and 20%, and earnings per share between 15% and 20%. This earnings per

share estimate assumes a tax rate for 2006 of 35.5%, but excludes an estimated \$0.10 per share reduction due to the required expensing of stock options beginning in 2006," concluded Fuller.

USANA will hold a conference call and webcast to discuss this announcement with investors on Wednesday, Oct. 19, 2005, at 11 a.m. EDT. Investors may listen to the call by accessing USANA's Web site at http://www.usanahealthsciences.com and by clicking on the "Investors" icon.

#### About USANA

USANA develops and manufactures high-quality nutritionals, personal care, and weight management products that are sold directly to Preferred Customers and Associates throughout the United States, Canada, Australia, New Zealand, Hong Kong, Japan, Taiwan, South Korea, Singapore, Mexico, the Netherlands and the United Kingdom. More information on USANA can be found at http://www.usanahealthsciences.com.

#### Safe Harbor

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act. Actual results could differ materially from those projected in these forward-looking statements, which involve a number of risks and uncertainties, including reliance upon our network of independent Associates, the governmental regulation of our products, manufacturing and marketing risks, and uncertainties associated with our planned international expansion. The contents of this release should be considered in conjunction with the risk factors, warnings, and cautionary statements that are contained in our most recent filings with the Securities and Exchange Commission.

USANA Health Sciences Inc. Consolidated Statements of Earnings (in thousands, except per share data)

	Quarter Ended		Nine I	Nine Months Ended			
	2-Oct-04	1-Oct-05	2-Oct	-04 1-0	)ct-05		
	(Unaudited	 ) (Unaudi	ted) (Un	audited)	(Unaudited)		
Net sales Cost of sales							
Gross profit	51,9	41 62,4	 165 14	9,709	183,549		
Operating expenses Associate incentives 26,210 32,545 75,378 94,006 Selling, general and administrative 13,141 14,756 40,059 44,773							
Research and developmen		50 5:	51 1,	635	1,839		
Earnings fro		14,6	513 32	2,637	42,931		
Other income	(expense)	(513)	172	(365)	270		
Earnings be income tax		 527 14	,785 3	32,272	43,201		
Income taxes	3,6	31 4,7	743 10	),650	14,688		
NET EARNIN		 5 7,996	\$ 10,04	2 \$ 21,	622 \$ 28,5		

Weighted average shares outstanding -

diluted

20,296 19,755 20,557 19,849

USANA Health Sciences Inc. Consolidated Balance Sheets (in thousands)

> As of As of 1-Jan-05 1-Oct-05 \_\_\_\_\_

> > (Unaudited)

**ASSETS** 

Cash and cash

\$ 15,067 \$ 31,321 equivalents 17,722 25,518 Inventories Other current assets 8,034 6,611

Total current assets

40,823 63,450

Property and

equipment, net 23,194 22,737 Goodwill 5,690 5,690 Other assets 1,957 2,864 --- ------

Total assets

\$ 71,664 \$ 94,741

## LIABILITIES AND STOCKHOLDERS' **EQUITY**

Accounts payable \$ 5,106 \$ 6,938

Other current

liabilities 19,308 17,644

Total current

liabilities 22,750 26,246

Other long-term

liabilities 1,071 1,495

Stockholders' equity 47,843

Total liabilities and

\$ 71,664 \$ 94,741 stockholders' equity

> USANA Health Sciences Inc. Sales by Market (in thousands)

## Quarter Ended

67,000

2-Oct-04	1-Oct-05
(Unaudited)	(Unaudited)

Region					
United States	\$ 28,827	42.0	% \$ 35,1	81 42.	8%
Canada	12,553	18.3%	15,231	18.5%	)
Australia-New	Zealand 9,	056 1	3.2% 1	1,341	13.8%
Hong Kong	2,837	4.1%	6 2,971	3.6%	)
Japan	2,356	3.4%	2,562	3.1%	
Taiwan	3,903	5.7%	4,885	6.0%	
Korea	1,366	2.0%	1,250	1.5%	
Singapore	2,678	3.9%	3,680	4.5%	
Mexico	2,268	3.3%	3,449	4.2%	
Wasatch	2,829	4.1%	1,675	2.0%	

# \$ 68,673 100.0% \$ 82,225 100.0%

## Active Associates by Market

	As	of			
	2-Oct-04	1	-Oct-05		
	(Unaudited)	) (	Unaudited	 i)	
Region					
United States	43,000	38.89	6 50,00	0 39.4	%
Canada	21,000	18.9%	21,000	16.5%	, 0
Australia-New	Zealand 14,	,000	12.6%	16,000	12.6%
Hong Kong	5,000	4.5%	6 4,000	3.1%	, )
Japan	5,000	4.5%	4,000	3.1%	
Taiwan	8,000	7.2%	13,000	10.3%	
Korea	3,000	2.7%	2,000	1.6%	
Singapore	6,000	5.4%	9,000	7.1%	
Mexico	6,000	5.4%	8,000	6.3%	
	111,000 10	00.0%	127,000	100.0%	

# Active Preferred Customers by Market

	As of				
	2-Oct-04	1	1-Oct-05		
	(Unaudite	ed)	(Unaudit	ed)	
Region					
United States	36,00	0 60.0	% 43,0	000 63.	2%
Canada	16,000	26.6%	6 17,00	00 25.09	%
Australia-New	Zealand	5,000	8.3%	6,000	8.8%
Hong Kong	1,00	0 1.7	% (a	0.0%	
Japan	(a)	0.0%	1,000	1.5%	
Taiwan	1,000	1.7%	(a)	0.0%	
Korea	(a)	0.0%	(a)	0.0%	
Singapore	(a)	0.0%	(a)	0.0%	
Mexico	1,000	1.7%	1,000	1.5%	
	60,000	100.0%	68,000	100.0%	

(a) Count of Active Preferred Customers is less than 500.

CONTACT: USANA Health Sciences Inc., Salt Lake City Riley Timmer, 801-954-7100 (Investor Relations) investor.relations@us.usana.com